

Q1 - 2022





After a record year, volume remained comparatively high in Q1 2022 year over year. With over 377 million containers returned through the BottleDrop network, this was BottleDrop's busiest Q1 ever, a particularly significant metric given that retail returns were still suspended due to COVID-19 in many communities during Q1 2021. The network also continued to expand during Q1, with the addition of two new bag drop locations in Lincoln City (Safeway) and Tualatin (New Seasons Nyberg River).

In addition to redemption records, Q1 also put the community power of the BottleDrop network on full display. In March, OBRC formed a partnership with Mercy Corps, a Portland-based global aid organization, to raise funds for humanitarian relief efforts in and around Ukraine. OBRC engaged the Emergency Fund to support their efforts, offering to match up to \$50,000 of customer contributions to Mercy Corps' BottleDrop Give account as well as the redemption value of containers donated at our Redemption Centers.

The response was amazing, with Oregonians rallying to donate over \$75,000 in containers and funds from their BottleDrop accounts. With OBRC's Emergency Fund match, more than \$125,000 was donated to Mercy Corps, showing that not only does Oregon's Bottle Bill deliver outstanding environmental and recycling outcomes for the state, but it can be a powerful tool for expanding Oregon's impact well beyond our borders.



OBRC Network at a Glance

Serving Industry & the Environment	t
Members & Participants	268
Employees in Oregon	510
Processing Plants	5
Clackamas, Eugene, Pendleton, Redmond, White City	
Redemption Centers	25
BottleDrop Express Sites	13
Dealer Redemption Centers	47
Retail Return Sites Served Q1	1,952
Reverse Vending Machines	706
OBRC is a not-for-profit cooperative that receives no taxpayer funding from	

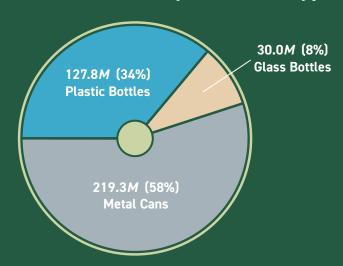
the State of Oregon.



Quarterly Returns Through the BottleDrop Network

Containers Redeemed Q1	377.1 <i>M</i>
Redeemed per Resident	88
Green & Blue Bags Processed	2.68 <i>M</i>

Return Volume by Container Type

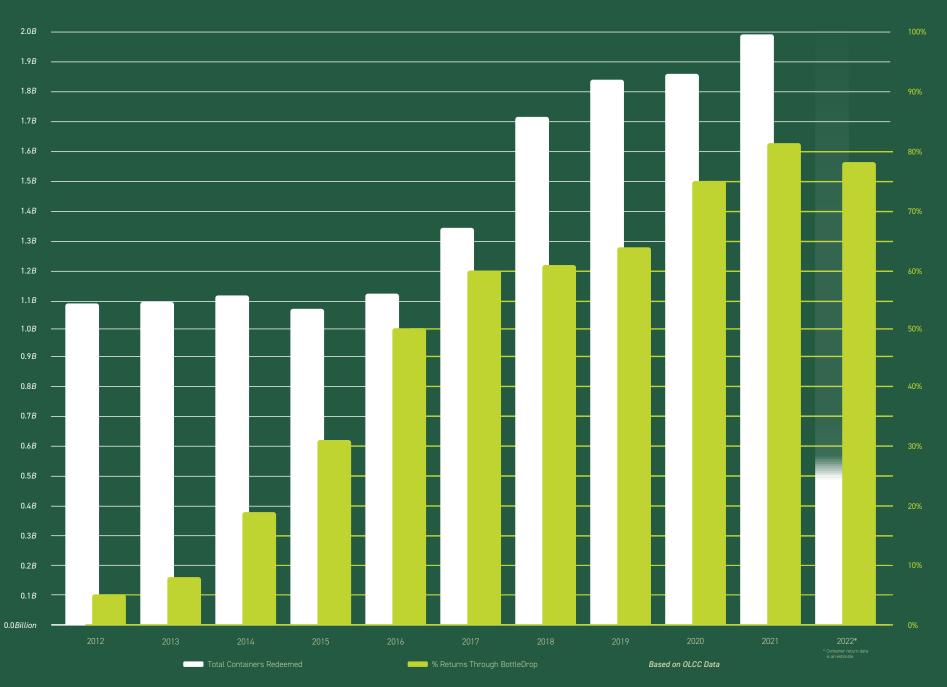


% Returns Through BottleDrop



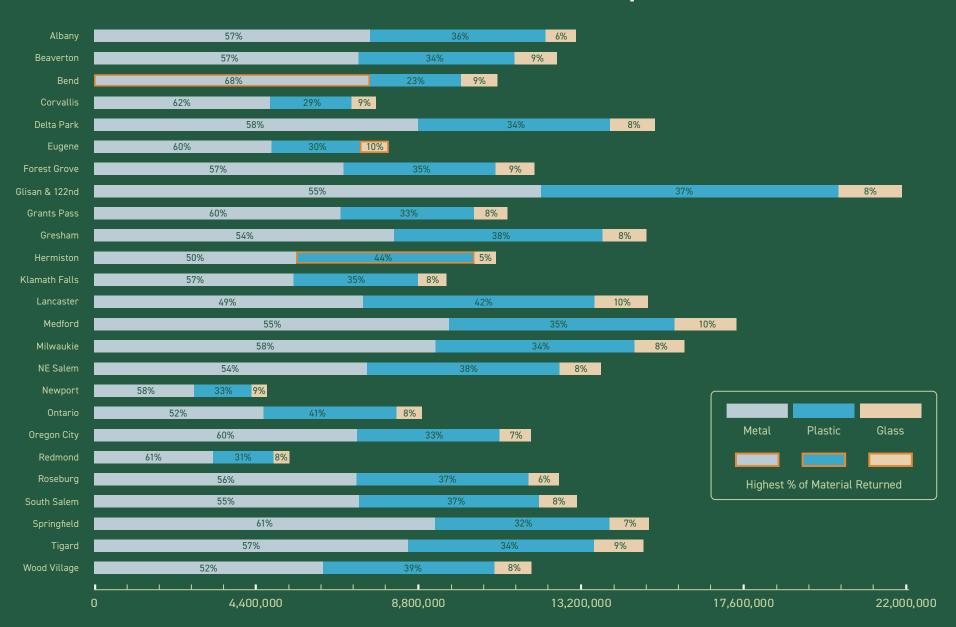
Q1 2022 - During the quarter, 78% of containers were returned through the BottleDrop network, which includes Redemption Centers and Green Bag drop locations, while 22% were returned as individual containers at retail stores. The rapid growth in returns through the BottleDrop network during COVID-19 retail return closures has begun to stabilize as additional return pathways resume.

Container Return Volume Year-Over-Year





Q1 Return Volume by Redemption Center & Material





BottleDrop Accounts

New accounts added daily (avg)	324
Q1 New Accounts	29,140
Bend	659
Eugene	2,654
Hermiston	726
Medford	1,451
Portland	9,254
Online	14,144
Give Nonprofits	252
Total BottleDrop Accounts	839,174



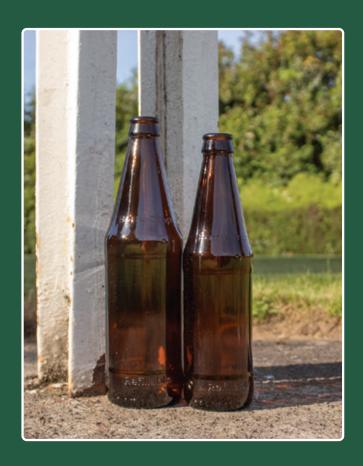
The BottleDrop network has 22% more total accounts at the end of Q1 2022 than it had at the end of Q1 2021 (683,159).



BottleDrop Give	
Total Nonprofit Fundraisers	4,985
Q1 New Give Accounts	252
Total Raised in Q1	\$1,288,470
Total Raised All-Time	\$18,544,503

Doing Twice the Good

BottleDrop Give continued its momentum in Q1, marking the 7th consecutive quarter of nonprofits raising more than \$1 million in a single quarter with bottles and cans. Q1 also delivered the most online donations to Blue Bag fundraisers. The 1,193 transfers from Green Bag accounts generated nearly \$57,000 thanks in large part to the overwhelming generosity of BottleDrop customers during the Mercy Corps-Ukraine fundraising campaign.



BottleDrop Refillable Program

Refillable Bottles in Rotation 2,307	7,691
Beer, cider, and wine choices available in Refillable Bottles	111
Producers Using Refillables	10
Ale Apothecary, Ancestry Brewing, Bayern Brewery, Buoy Beer, Coopers Hall, Double Mountain, Gigantic, Pierce Wines, Roeder Apfelwein, Walkabout Brewing	
Statewide Refillable Programs in US	1

A Great Way to Enjoy Oregon's Craft Beverages

During the first quarter of 2022, the Refillable program added a new partner in Ancestry Brewing. This Tualatin-based brewer will begin bottling over a half dozen types of beer in our refillable bottles as the year progresses. We're excited to work with current (and new!) partners as they add new styles and vintages to their offerings in refillable bottles. More details to come. For now, cheers to the start and first quarter of 2022!



ORPET

PET Processing - St. Helens, OR

Plastic Bottles Returned 162.7*M*

Pounds of PET Flake Processed 6.5*M*

ORPET continues to be a steady source of Grade-A rPET flake processed right here in Oregon, which provides recycled content for new, high-quality products and reduces the reliance on virgin plastics.



