



Quarterly Report



and foundations, and we activated the Emergency Fund during February's severe winter weather, providing critical aid to eight warming shelters across the state.

Growth in BottleDrop Give also reached new heights in Q1, breaking the record for most Blue Bags processed in a quarter (109,320, up 103% over Q1 2020). That, combined with other high-volume fundraisers, resulted in over \$1 million raised for Oregon nonprofits in a single quarter for the third consecutive quarter. Q1 saw growth in volume, access and customer convenience and OBRC's positive reach in communities across Oregon.

Q1 - 2021

Oregon Beverage Recycling Cooperative

With the pandemic ongoing, Q1 2021 required continued flexibility as OBRC and BottleDrop responded to the crisis. The suspension of retail returns in Q4 2020 continued throughout Q1, easing slightly in February and March, as some counties briefly moved into lower COVID-19 risk categories. BottleDrop remained open throughout, and a reliable redemption option, continuing to absorb a higher percentage of return volumes.

While pandemic-related challenges persisted, growth in the BottleDrop network continued. We added five new Green and Blue Bag drop locations in Q1, enhancing access and convenience. We also improved the customer experience with significant updates to our BottleDrop mobile app, with even more app improvements ahead on the near horizon.

We also launched our Containers for Change program in January, making it even easier for Green Bag customers to support nonprofits



OBRC Network at a Glance

Serving Industry & the Environment

Members & Participants	244
Employees in Oregon	486
Processing Plants	5
Clackamas, Eugene, Medford, Pendleton, Redmond	
Redemption Centers	25
BottleDrop Express Sites	9
Dealer Redemption Centers	36
Retail Return Sites Served	1,670
Reverse Vending Machines	709

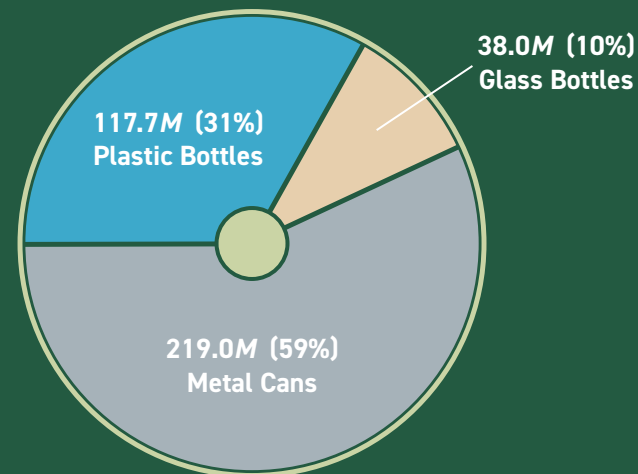
OBRC is a not-for-profit cooperative that receives no taxpayer funding from the State of Oregon.



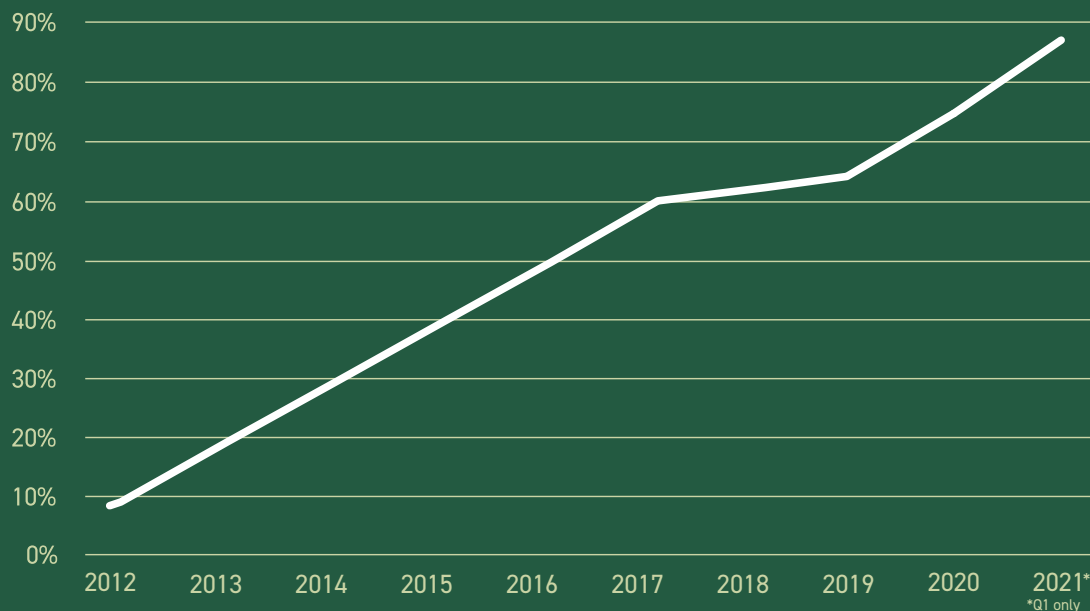
Quarterly Returns Through the BottleDrop Network

Containers Redeemed Q1	374.7M
Redeemed per Resident	69
Green & Blue Bags Processed	2.5M

Return Volume by Container Type



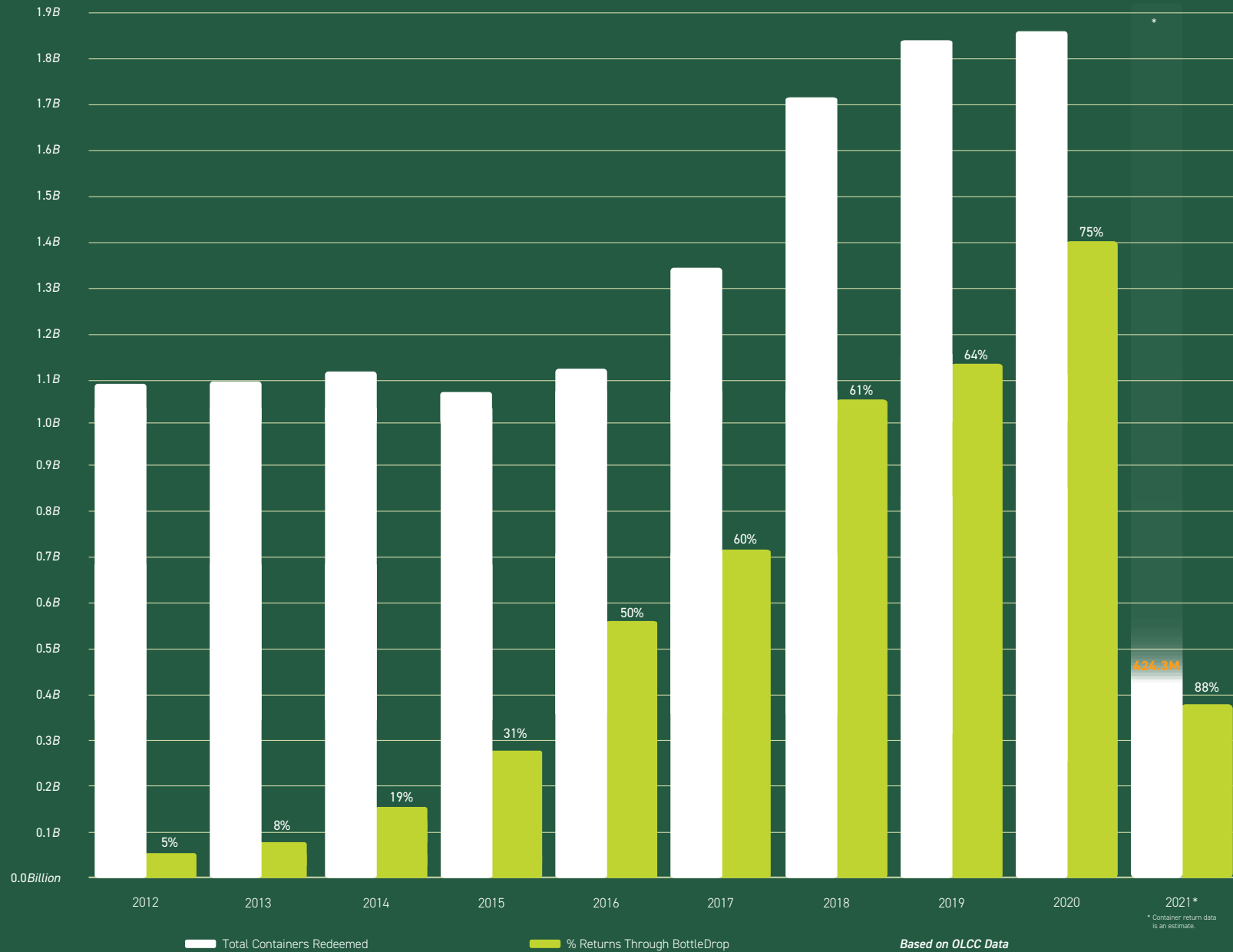
% Returns Through BottleDrop



Q1 2021 - 88% of containers were returned through the BottleDrop network, which includes Redemption Centers and Green Bag drop locations, while 12% were returned at retail stores. That is above 2020's average of 75.3% and shows the popularity of BottleDrop services, as well as the ongoing impact of the return-to-retail suspensions brought on by COVID-19.

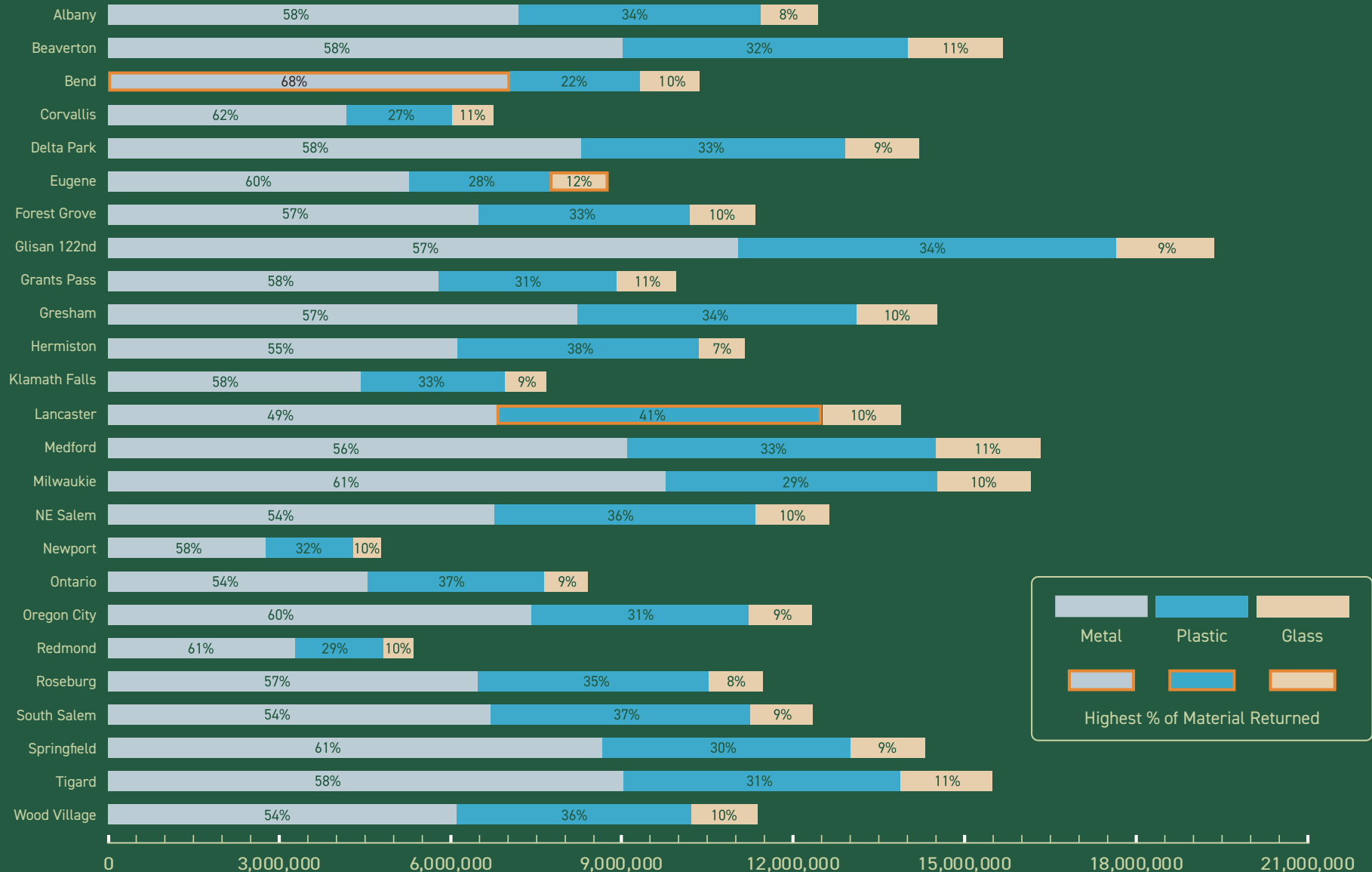


Container Return Volume Year-Over-Year





Q1 Return Volume by Redemption Center & Material





BottleDrop Accounts

<i>New accounts added daily</i> (avg)	524
Q1 New Accounts	47,131
Bend	956
Eugene	4,313
Hermiston	907
Medford	2,440
Portland	15,357
Online	22,966
Give Nonprofits	192
Total BottleDrop Accounts	683,159



We added 79% more new accounts in Q1 2021 than we added in Q1 2020 (26,318).



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BottleDrop Give

Total Nonprofit Fundraisers	4,187
Q1 New Give Accounts	192
Total Raised in Q1	\$1,092,875
Total Raised All Time	\$13,211,640

Featured Fundraiser: Bloomin' Boutique

Bloomin' Boutique is a nonprofit organization dedicated to giving a hand up by providing new clothing, shoes, bedding, and personal care items to underprivileged children, helping empower them to thrive in their communities. They joined our BottleDrop Give program in 2018 and have raised more than \$1,700 with bottle and can donations to help support their Oregon City community.



BottleDrop Refillable Program

Refillable Bottles in Rotation	1,750,687
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Beer, cider, and wine choices available in Refillable Bottles	108
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Producers Using Refillables	11
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Ale Apothecary, Bayern Brewery, Buoy Beer, Coopers Hall Winery, Double Mountain, Gigantic, Oregon Trail Brewery, Pierce Wines, Röder Apfelwein, Wild River Brewing, Worthy Brewing

Statewide Refillable Programs in US	1
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A Great Way to Enjoy Oregon's Craft Beverages

Our refillable glass bottles can be washed, refilled, and enjoyed again by consumers up to 25 times before needing to be recycled. We inscribe each bottle with the words "Please Return," inviting customers to return their bottles and give them another life. With 108 varieties of beer, cider, and wine available at retail stores around Oregon, the bottles are easy to find and enjoy responsibly!



ORPET

PET Processing - St. Helens, OR

Plastic Bottles Returned	133.5M
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Lbs. of PET Flake Processed	8.0M
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PET flake processed at ORPET is used to make new plastic bottles and other plastic materials that offset virgin plastic.





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